The mission of the Center for Agricultural Profitability is to <u>support informed</u>
<u>decision-making in agriculture</u> through applied research and education.





#### **CENTER FOR AGRICULTURAL PROFITABILITY**

Institute of Agriculture and Natural Resources

cap.unl.edu





## CENTER FOR AGRICULTURAL PROFITABILITY

Institute of Agriculture and Natural Resources

Based in the Department of Agricultural Economics, CAP supports informed decision-making in agriculture through research, extension outreach, and education.



- **Custom rates**
- Livestock budgets
- Crop budgets
- Land Link program



#### AG BUDGET CALCULATOR

Web-based enterprise budgeting and decision tool.

## cap.unl.edu

Join our



email list

#### **WEEKLY WEBINARS**

Topics related to farm and ranch management, profitability, economics and farm survival for producers and ag industry professionals.



#### ARTICLES & PODCASTS

Fresh analysis and news to support informed decisions, published 2-3 times per week in articles and podcasts.

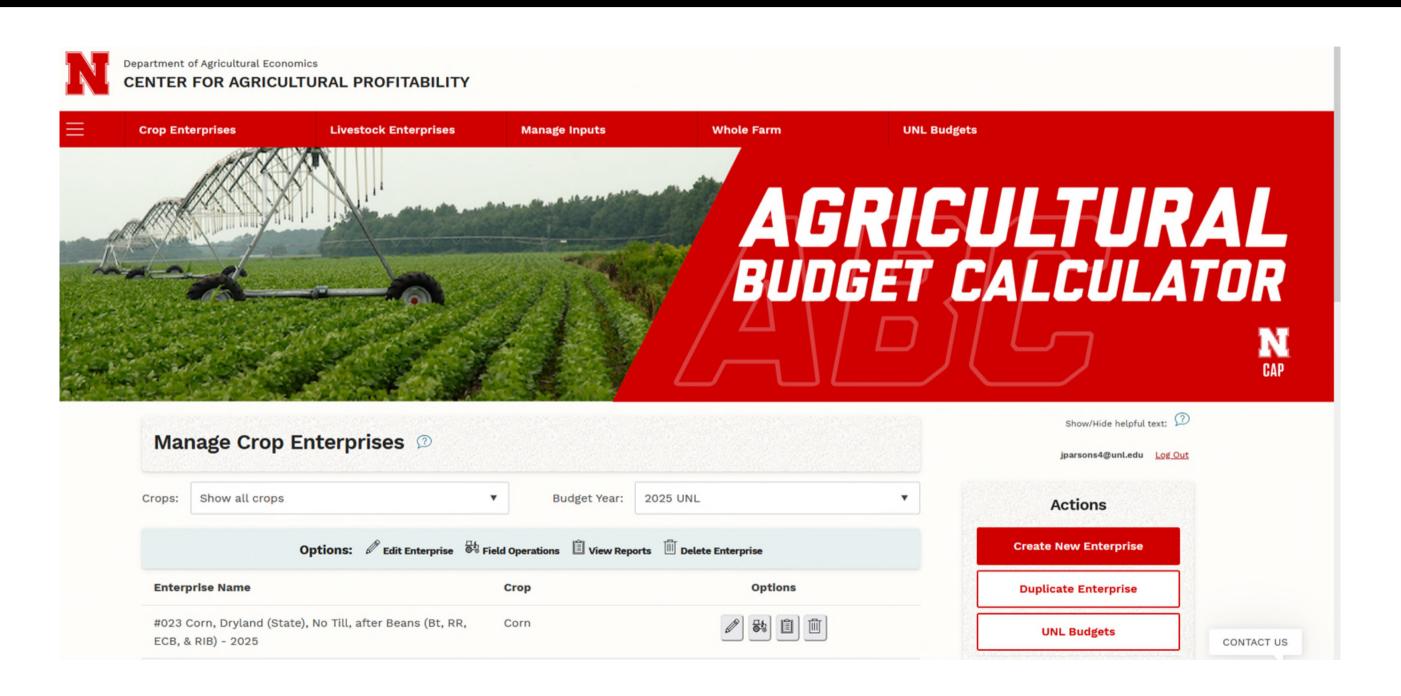


# Phase I: Exploring Incentive Program Participation with the Ag Budget Calculator (ABC)

 Provide a proof-of-concept result on the feasibility of using the existing ABC online budgeting tool to provide decision-making support to Nebraska corn producers considering enrollment in one or more environmental incentive programs



## https://agbudget.unl.edu



## re:generations™

Built to support farm legacies and consumer demand.



#### **Nebraska Incentives**

1. Understand your program choices and the deadlines for each step.

Farmers enrolled in any other privately funded carbon or sustainability incentive program are **ineligible** for participation.



# Private-Sector Cover Crop Incentive Program

#### **COVER CROP**

Enroll the maximum amount you are considering planting.

Compensation	Requirements
\$20/acre (new in 2023-2025)	Must provide FSA 578 and FSA subsidiary print. Cannot be enrolled in other federally funded programs like EQIP/CSP/RCPP. Plant a cover crop no later than NRCS accepted date. Must have corn, soybeans, or wheat in rotation.





#### Adjustments to Field Operations

Add Fall Cover Crop Planting

**Adjust Spring Burndown Herbicides** 

2025 UNL #023 Corn, Dryland (State), No Till, after Beans (Bt, RR, ECB, & RIB) - 2025

Total acres: 150 Yield per acre: 145 bushels

Field Operation Costs / Acre

Field Operation	Labor	Fuel	Repairs	Deprec.	Орр.	Total / acre
Spray Spring Burndown Herbicide	Labor	Fuel	Repairs	Deprec.	Орр.	Total / acre
UNL Medium Tractor >80 hp	0.50	0.35	0.21	0.76	0.13	
UNL Boom Sprayer			0.65	0.27	0.12	
	\$0.50	\$0.35	\$0.86	\$1.03	\$0.25	\$2.98
Spray Fertilizer	Labor	Fuel	Repairs	Deprec.	Орр.	Total / acre
UNL Medium Tractor >80 hp	0.99	0.70	0.43	1.52	0.27	
UNL Boom Sprayer			1.29	0.54	0.23	
	\$0.99	\$0.70	\$1.72	\$2.06	\$0.50	\$5.96
Plant - No Till	Labor	Fuel	Repairs	Deprec.	Орр.	Total / acre
UNL Large Tractor >150 hp	1.49	1.41	0.27	7.57	0.87	
UNL Planter - no till			10.45	1.63	1.03	
	\$1.49	\$1.41	\$10.71	\$9.20	\$1.90	\$24.71



#### Operation Name: Cover Crop Planting % of acres covered: Month: November (prior year) 100 Select the month during which this field operation is performed. If the operation was done in the prior year, mark "Prior Year" in the dropdown list. (For example, fall fertilizing operations done before the production year, would be noted "Prior Year" from the drop down list. Check here if this operation is a Custom Service • Operation details are complete. **View Cost Report Custom Comparison** Labor **Power Unit Implements** Materials Labor 2 % of Labor Edit / Remove Name UNL Labor -\$27/hr 100%

#### **Cover Crop Planting**



## Cover Crop Planting (Includes cash and ownership costs)

#### Field Operation Costs / Acre

	Labor	Fuel	Repairs	Deprec.	Орр.	Total / acre
UNL Medium Tractor >80 hp	2.97	2.11	1.28	4.55	0.80	
UNL Drill - grass			0.50	1.15	0.91	
	\$2.97	\$2.11	\$1.78	\$5.70	\$1.71	\$14.26

Machine costs shown in this report do not include taxes, housing, insurance or licensing costs. 'THILM' expenses may be entered in detail for your own enterprises as cash overhead costs and summarized in 'Ownership and Overhead' costs.

#### **Purchased Materials, Inputs, and Services**

	% of acres applied	Qty applied / acre	Cost / unit	Total \$ / acre
Cover Crop Seed	100	1 acre	\$14.00/ acre	14.00
				\$14.00





## Spray Spring Burndown Herbicide (Includes cash and ownership costs)

#### Field Operation Costs / Acre

	Labor	Fuel	Repairs	Deprec.	Орр.	Total / acre
UNL Medium Tractor >80 hp	0.99	0.70	0.43	1.52	0.27	
UNL Boom Sprayer			1.29	0.54	0.23	
	\$0.99	\$0.70	\$1.72	\$2.06	\$0.50	\$5.96

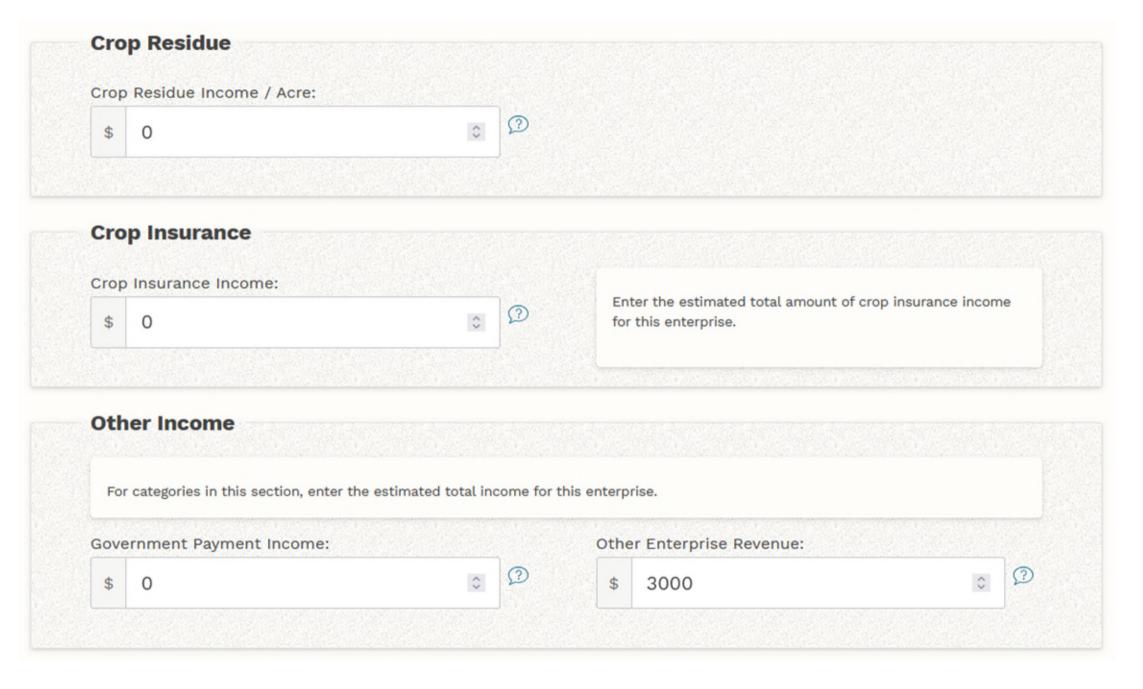
Machine costs shown in this report do not include taxes, housing, insurance or licensing costs. 'THILM' expenses may be entered in detail for your own enterprises as cash overhead costs and summarized in 'Ownership and Overhead' costs.

#### **Purchased Materials, Inputs, and Services**

	% of acres applied	Qty applied / acre	Cost / unit	Total \$ / acre
Glyphosate 5# w/ Surfactant	100	32 ounce	\$17.00/ gallon	4.25
21-0-0-24S	100	1.7 pound	\$0.40/ pound	0.68
2,4-D Ester LV4	100	1 pint	\$20.00/ gallon	2.50
				\$7.43







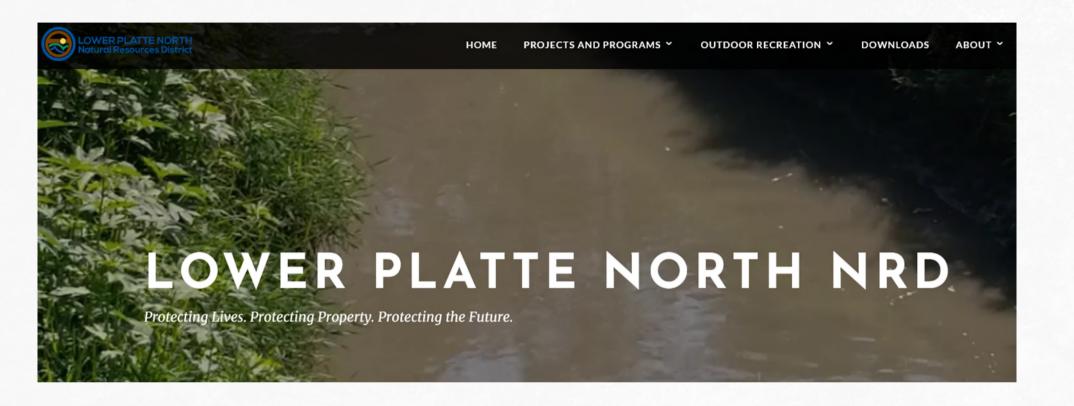


## **Bottom Line: Partial Budget Comparison**

Additional Revenue		Additional Costs		
ADM re:generations incentive program	\$20.00	Operating Costs	\$36.49	
		Ownership and Overhead	\$8.68	
TOTAL	\$20.00	TOTAL	\$45.17	

NET RETURN: -\$25.17





Public-Sector
Nutrient
Management
Incentive Program



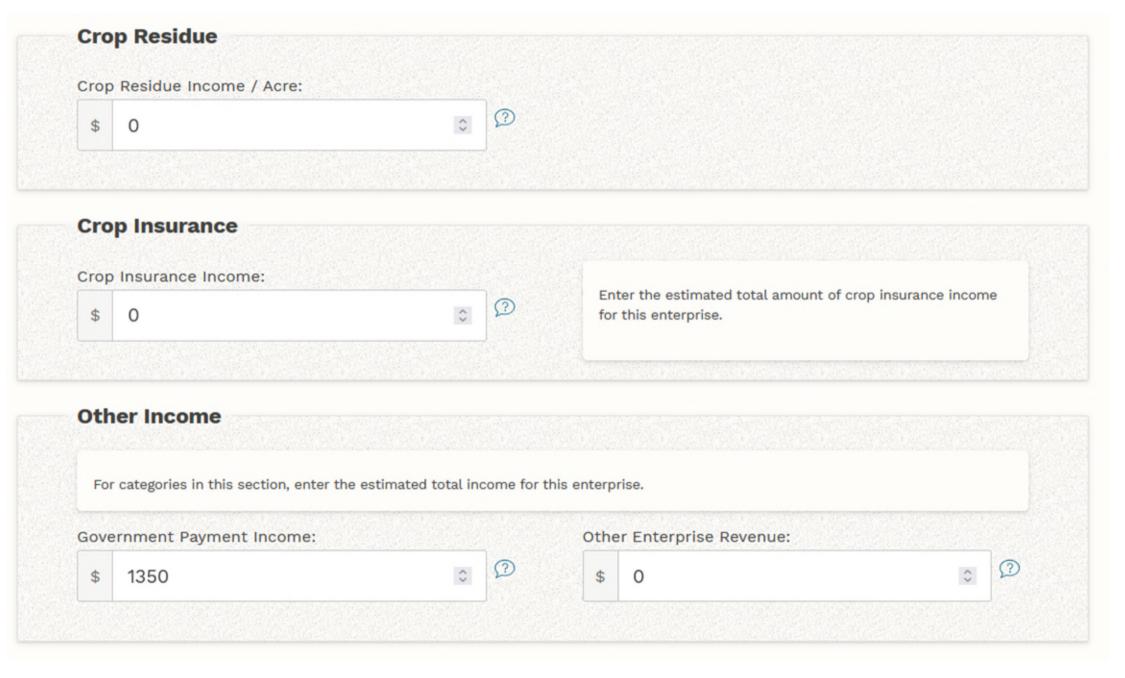
## **Bottom Line: Partial Budget Comparison**

Additional Revenue		Additional Costs	
NRD Incentive Program Payment	\$9.00	Operating Costs – Soil Sampling	\$9.00
Reduced Costs		Reduced Revenue	
Reduced Costs Fertilizer Costs	\$8.00	Reduced Revenue	
	\$8.00	Reduced Revenue	

NET RETURN: \$8.00

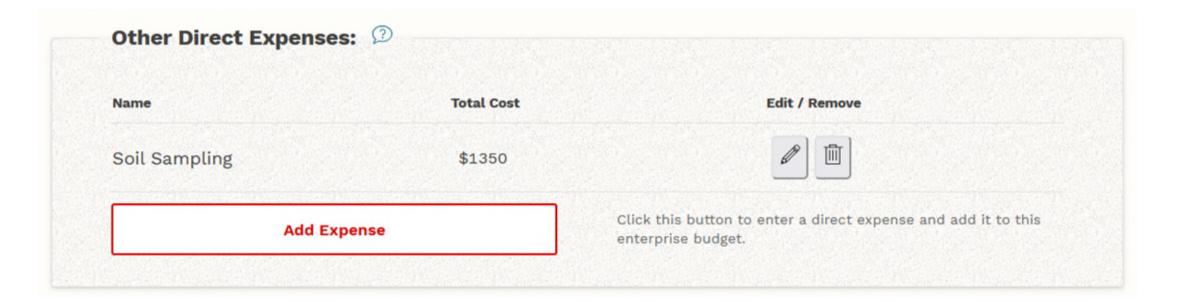
















#### **Equating Crop Enterprises**

#023 Corn, Dryland (State), No Till, after Beans (Bt, RR, ECB, & RIB) - 2025

Net return above operating costs: \$239.61 / acre

Base crop yield: 145 bushels

Base crop price: \$4.00 / bushel

Compare Base Crop using Alternate Material Input Price(s) (optional)

Apply Alternate Input Price to Base Crop

#### **Gross Margin Equivalent Yield Analysis**

#### **Gross Margin Equivalent Price Analysis**

Alternative Crop	Projected Price	Equivalent Yield*	Alternative Crop	Projected Yield	Equivalent Price*
#023 Corn, Dryland (State), ADM, No Till, after Beans (Bt, RR, ECB, & RIB) - 2025	@ \$4.00 / bu	151.8 bu	#023 Corn, Dryland (State), ADM, No Till, after Beans (Bt, RR, ECB, & RIB) - 2025	@ 145 bu/ ac	\$4.19 / bu
#023 Corn, Dryland (State), NRD, No Till, after Beans (Bt, RR, ECB, & RIB) - 2025	@ \$4.00 / bu	145.0 bu	#023 Corn, Dryland (State), NRD, No Till, after Beans (Bt, RR, ECB, & RIB) - 2025	@ 145 bu/ ac	\$4.00 / bu
#023 Corn, Dryland (State), STACKED- ADM-NRD, No Till, after Beans (Bt, RR,	@ \$4.00 / bu	151.8 bu	#023 Corn, Dryland (State), STACKED- ADM-NRD, No Till, after Beans (Bt, RR,	@ 145 bu/ ac	\$4.19 / bu







## **CENTER FOR AGRICULTURAL PROFITABILITY**

## Institute of Agriculture and Natural Resources Cap.unl.edu

#### Funding Acknowledgement:

This project was made possible by the Nebraska Corn Development, Utilization and Marketing Board Project Number: 88-R-2223-06:

Making the Ag Budget Calculator (ABC) A More Effective Financial Decision Tool

## **Bottom Line: Partial Budget Comparison**

Additional Revenue		Additional Costs	
NRD Incentive Program Payment	\$9.00	Operating Costs – Soil Sampling	\$9.00
ADM re:generations incentive program	\$20.00	Operating Costs – Cover Crop Seed	\$14.00
		Operating Costs – Pesticide	\$3.72
		Operating Costs – Labor	\$3.38
		Operating Costs – Fuel and Energy	\$2.91
		Operating Costs – Repairs and Maintenance	\$2.99
		Interest on Operating Capital	\$0.71
		Ownership Costs – Equipment Depreciation	\$3.82
		Ownership Costs – Equipment Opportunity	\$1.87
Reduced Costs		Reduced Revenue	
Operating Costs - Fertilizer	\$8.00		
TOTAL	\$37.00	TOTAL	\$42.40

NET RETURN: -\$5.40

